

# New Vendor January 2014 Product Guide





# BIG SOUND in a small package

Damson products are designed and engineered to provide ease of use and great sound quality in small speaker packages, the fit and feel of all of products is second to none, and dealers and customers alike comment that these speakers have clearly been designed with high quality components. Damson believes that great products should not be packaged in plastic and each model comes in top-quality packaging with the accessories a user needs to begin enjoying their speakers.









**Technology** 



# **Damson Twist Bluetooth Speaker**

Twist is a sleek and innovative portable Bluetooth® speaker unlike you have ever heard before. Twist uses Damson's Incisor Diffusion Technology™ to amplify sound by using almost any surface you place it on. Twist can be mounted on glass, has an 8-hour battery life and comes in 4 colors.

Blue • DSC# 39068 • Vendor# DAC102-BL

Black • DSC# 39066 • Vendor# DAC102-BK

Silver • DSC# 39067 • Vendor# DAC102-SI

Red • DSC# 39069 • Vendor# DAC102-RE

**SRP \$79.99** 



# **Damson Bluetooth Speaker Pair**

Jet is the world's first portable set of Bluetooth® stereo speakers with extreme bass by using Damson's Incisor Diffusion Technology™ packing 20 watts of power. Jet features a built-in speakerphone. It can immerse you in quality audio up to 8 hours and comes in 5 colors.

Red/White • DSC# 39074 • Vendor# DAIDT05-REWH

Orange/White • DSC# 39070 • Vendor# DAIDT05-ORWH

Black/Black • DSC# 39071 • Vendor# DAIDT05-BKBK

Black/White • DSC# 39072 • Vendor# DAIDT05-BKWH

Blue/White • DSC# 39073 • Vendor# DAIDT05-BLWH

**SRP \$199.99** 



# **Damson Oyster Bluetooth Speaker**

The Oyster is a unique combination of cutting-edge design and quality full-range audio. Oyster has 4 independent speakers and uses wave field synthesis to produce room-filling sound. The Oyster comes in White and Black, and has a built-in speakerphone. International AC adapter and 12 hours plus of battery life.

Black • DSC# 39075 • Vendor# DA3D05BK

White • DSC# 39076 • Vendor# DA3D05WH

**SRP \$249.99** 



# New Vendors - 2013 Fall Recap



AudioSource is a 35 year old, lifestyle audio company that provides the link between consumers and the music, games, and movies they love. AudioSource enjoys a well-earned reputation for developing and marketing products that are consistently reliable, at affordable prices.

# DuneCraft, Inc.

DuneCraft creates unique science and nature products that appeal to all ages. With tons of themed terrariums, mini-gardens, and sprouting kits to choose from, customers have a huge amount of options when they need to demonstrate valuable lessons about natural science, or when they simply want to have some fun!



For customers who use a lot of data on the go, OnHand's wearable USB solutions are the perfect fit. OnHand keeps data on the user's wrist in a fashionable yet discrete form factor, so users have their work and information available when they need it most.

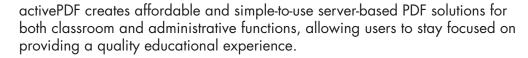


Swivl is a robotic video accessory for mobile devices that records and follows the user's every move!

# New Vendors

# 2013 Summer Recap







Adonit makes styli that let users draw, write, and sketch on a tablet or other touchscreen device. Their signature fine-point styli provide precision to make notes legible and lines exact.



BlueFlame chargers, connectors, adapters, and accessories are designed with careful attention to detail and crafted for maximum flexibility. With BlueFlame products, users can keep any mobile device charged, clean, and ready to work.



CyberLink is the world's leading multimedia software company and pioneer in video and audio technologies on PCs and portable devices.



iLuv makes innovative audio products for customers on the go. Their solutions include Bluetooth speakers, mobile chargers, earbuds, and more.

## **IMAGEMECHANICS**

Storage solutions from ImageMechanics are designed to protect and secure users' data for the long haul. Available in 18-slot and 24-slot versions, these storage units store hard drives with maximum protection so users have peace of mind.



Meru Networks provide proven wireless solutions that are supported by differentiated, patented technology, and are tailor made for the Wi-Fi capacity and device-density challenges faced by K-12 and higher education institutions today.



Bags, messengers and sleeves from Nuo-Tech offer a modern, urban sensibility with fashionable designs and eco-friendly materials. The Nuo-Tech collection includes signature designs from Project Runway winner Chloe Dao.



Rosetta Stone is the most recognized name in language learning, with products designed to meet users at any skill level. These products are designed with the belief that learning a language should be fun, easy and effective.



SONiVOX creates some of the best digital music creation tools available, with products for professional composers, producers, musicians, and iPad® and Android® developers.



Audio Notetaker is an inclusive study software that takes an innovative approach to working with information by combining audio, color highlighting, text, images and presentation slides into a single, comprehensive workspace.



# New Vendors - 2013 Spring Recap

## **Numark**<sup>\*</sup>

Numark DJ equipment is on the cutting edge of music production, and offers easy integration with iPad® devices for mobile musicians.

### M-AUDIO

Acclaimed interfaces, studio monitors and keyboards from M-Audio are the perfect addition to any home studio.



Akai Professional makes iconic music production gear, with keyboards and performance controllers designed to help customers sound like the pros.



Innovative tools and instruments from Alesis include recording interfaces, keytars, and other solutions aligned with the tastes of the modern musician.



World-class loudspeakers from Alto are powerful enough to rock a coffee house, wedding, banquet hall, or any other small to medium-sized venue.



AbleNet offers a huge range of assistive technology products that help people with disabilities to engage, communicate and participate.



Big Grips makes mobile device protection fun and easy with big, comfortable, and very grip-able cases perfect for K-12 classrooms and assistive technology programs.



The durable and compact REX from Boombotix is the next evolution of smart Bluetooth® speakers in the ultraportable Boombot collection.



The Zooka from Carbon Audio is designed to be as mobile as your customers' media. With a 30-foot Bluetooth® range, multiple vibrant colors, and a competitive price point, the Zooka is a great fit for any audio assortment.



Educational Insights is a leading manufacturer of innovative, hands-on educational materials for students of all ages, including games, puzzles, edutainment toys and more.



Input devices from Infogrips enable young users and users with physical disabilities to easily and effectively control their computers. These rugged products are designed to accommodate users with limited motor control.



Mobile device accessories from Octa evolve your customers' technology with mobile, modular and scalable ecosystems that support a digital world.





# Tools To Help Your Business Succeed

We have a large selection of marketing and training tools available free online.



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- » Product training videos
- » Kits and merchandising programs
- » Product guides to help you sell more

# Plus, put over 15,000 products in your back pocket with the Shop DSC App

Save time and take the hassle out of ordering inventory by downloading the Shop DSC App. An associate from The Douglas Stewart Company will verify your ordering eligibility. Once you're verified, you're ready to start shopping.\*

# Download it now!





\*Requires an Internet connection.

## Shop DSC App

Free for iPhone®, iPad® and Android®

# Shop Anywhere No more having to run back to your computer to order

computer to order products—simply scan barcodes on your sales floor to quickly reorder products

## Tune In

Enter a DSC# to directly access a product

# Welcome, Shop DSC User! The Douglas Sicwart Sicwart Search for Product Enter Product Search for Product Charge they file Charge the file Charge they f

#### Enhance Customer Service

Access individual product pages to quickly get product details and answer your customers' questions

#### Point & Shoot

Scan any barcode for product info, cost or availability

#### Power Shop

Browse thousands of products using common keywords