

Mobile Learning

Product Guide



**20+ MOBILE
LEARNING
VENDORS!**



The mobile learning ecosystem is our holistic, channel-friendly solution that enables you to make the most of this important trend in education. By providing a functional, fully formed suite of mobile learning solutions, you can help your customers avoid wasting time and money.



Mobile Device Accessories

While many resellers cannot resell popular mobile devices due to manufacturer restrictions, the widespread use of these devices presents a major opportunity for add-on sales in protection, storage, syncing, charging and peripheral solutions.



Mobile Devices

Mobile devices are at the center of mobile learning, providing students with a personalized and immediate learning experience, and providing educators with new challenges and opportunities



Mobile Device Management and Network Access Control

Mobile device management provides IT administrators with control over the settings and usage for all mobile devices on the network. This ensures the appropriate use of school-owned devices and tighter control of bandwidth quotas. Network access control identifies and profiles all devices and users on a network, providing the secure on-boarding of mobile devices.



Security Solutions

Security in a mobile learning program includes traditional antivirus and firewall functionality, as well as web filtering and identity management for the various mobile devices active on the network.



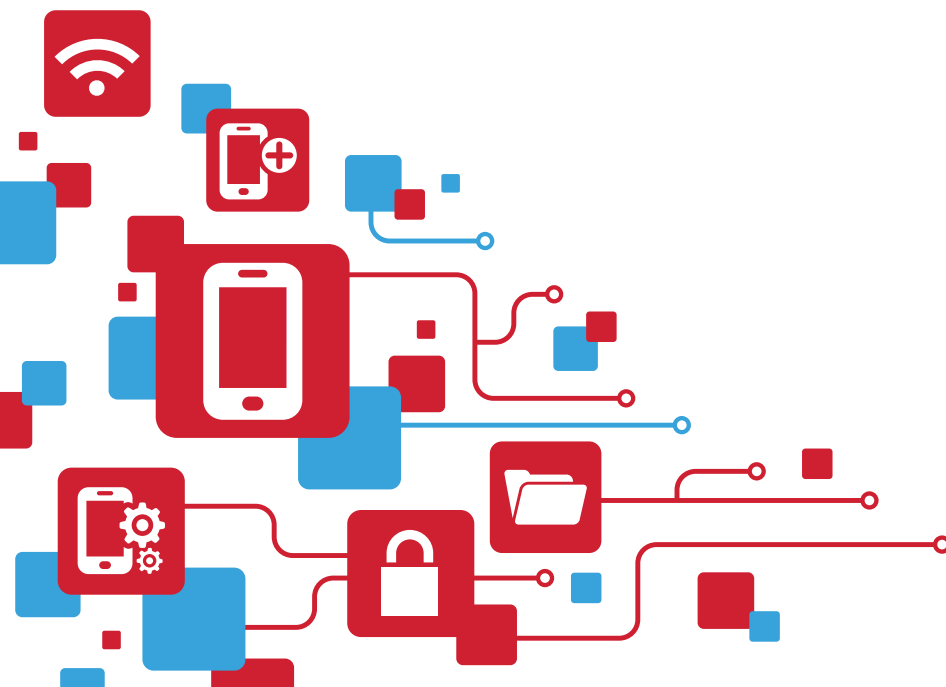
Wireless Solutions

Mobile learning is creating intense demand for a more robust generation of wireless networking solutions. To ensure that our partners are well placed to take advantage of these trends, we now offer wireless networking solutions from Meru Networks, a key vendor in our mobile learning solutions ecosystem.



Content & Curriculum Solutions

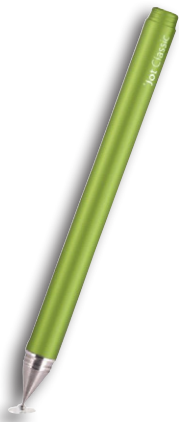
Content and curriculum is a broad category which includes access to content, content delivery, management of content, and libraries of the educational content itself.



The Natural Stylus Experience

Jot Stylus Family

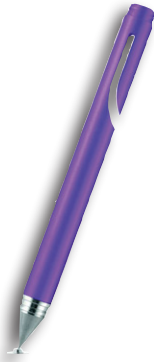
Jot was created to capture the precision of a calligrapher and the stroke of an artist. It's simply the best option for teachers looking to provide the most accurate stylus to their students.



Classic

The original fine-point stylus.

DSC# 36639
SRP \$15.99
Cost \$10.34



Mini

Smaller with mobile clip.

DSC# 36663
SRP \$21.99
Cost \$14.22



Pro

Rubber grip + magnetic cling.

DSC# 36646
SRP \$29.99
Cost \$19.39



Flip

Fine-point stylus + fine pen.

DSC# 36650
SRP \$34.99
Cost \$22.62



Touch

Pressure sensitivity + palm rejection.

DSC# 36652
SRP \$89.99
Cost \$61.55

Why Choose a Jot Stylus?

- **Fine-point stylus:** Unlike the fat rubber tips of other styli, Jot's fine tip makes a finer line. The precision disc lets students see exactly where a mark will be made, giving the most natural digital stroke.
- **Unrivaled style:** Not only should it meet students' needs, but a stylus should have style. The brushed aluminium and steel rivals the craftsmanship of luxury pens.
- **Capacitive touch screens:** Jot works with all capacitive touch screens, making it the best stylus for iPad® and best stylus for Android® tablets. With this universal compatibility, Jot is perfect for any mobile learning environment.

For more information, please contact your Account Manager at 800-279-2795.



Headphones Designed for Your Mobile Devices

Avid Products AE36—On-Ear Headset with Microphone

The perfect match for use with devices that control speakers and microphone input with a single headphone jack, including popular tablet devices and newer laptops. It has a 6' cord, single 3.5mm stereo plug, flexible microphone, and permanent padded vinyl earpads. The headband is also padded and adjustable, making it a comfortable choice for all ages.



DSC#	Description	SRP	Cost
20028	Avid Products AE36 – Black/Green	\$12.00	\$8.40
20029	Avid Products AE36 – Black/Orange	\$12.00	\$8.40
20033	Avid Products AE36 – Black/White	\$12.00	\$8.40
19911	Avid Products AE36 – Black/Green – 12 pack	\$121.07	\$168.15
19912	Avid Products AE36 – Black/Orange – 12 pack	\$121.07	\$168.15
19913	Avid Products AE36 – Black/White – 12 pack	\$121.07	\$168.15

Avid Products AE9092—Full-Size Headset with Microphone

This full-sized headset model has an in-line microphone and volume control. The microphone is conveniently located high on the cord so it is close to the user's mouth, keeping voices and volume levels in labs quiet. It has a 3.5mm 4-Conductor plug with Stereo Audio and Microphone making it compatible with device platforms such as iPad®, Chromebook® and more!



DSC# 37540 • SRP \$18.00 • Cost \$12.96



Contact your Account Manager at 800-279-2795 for more information about headphones from Avid Products.

Big. Squishy. Safe.



Big Grips makes mobile device protection fun and easy with big, comfortable, and very grip-able cases. Each Big Grips case is made of soft, squishy, easy-to-grab foam. Available in blue, green, gray, black, or purple, Big Grips cases are perfect for K-12 classrooms that use iPad® devices!

Also available!

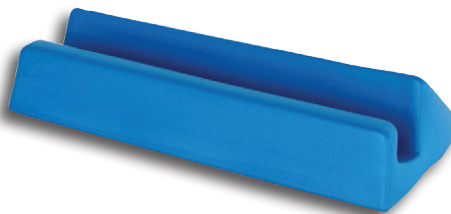
The Big Grips Stand™ is a matching stand for hands-free use of the student's mobile device. The stand also facilitates easy instruction in a classroom setting.



Big Grips Frame for iPad®

iPad® 2/3/4

DSC# 23471
SRP \$34.95
Cost \$25.18



Big Grips Stand for iPad®

DSC# 23479
SRP \$24.95
Cost \$17.96

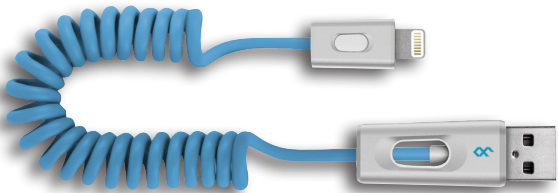
Contact your Account Manager at 800-279-2795 for more information.

Big Grips™

Introducing BlueFlame

Brilliant design detail. Superior functionality. Incredible usability.

BlueFlame chargers, connectors, and adapters are designed with careful attention to detail and crafted with the finest material, so your customers can focus on the important things in their classrooms.



Coiled Cable Lightning to USB

This coiled charge and sync cable works with the latest iOS devices for superior transfer and charging speed.

DSC# 30758 • SRP \$29.99 • Cost \$18.67



Stylus and Cleaning Ball

This capacitive stylus works with all touch screen devices. Students can draw or write with the precision of a pencil. The easy-to-use ball will eliminate smudges for a sparkling screen.

DSC# 30762 • SRP \$17.99 • Cost \$8.00



Just the Spark Plug 2

Just the Spark Plug 2 is a dual-USB car charger that charges any USB-charging device on the go. Perfect for teachers on a field trip.

DSC# 30776 • SRP \$29.99 • Cost \$17.78



For a complete listing of products, please visit www.dstewart.com or contact your Account Manager at 800-279-2795.

Eco-Friendly Tablet Protection

GreenSmart makes eco-friendly bags for schools that want to protect the earth as well as their mobile device deployments. The Neogreene material is safe for the environment, and the textures and fabrics are made to stand out from the crowd.

Neogreene Shapo Sleeve

The GreenSmart Neogreene Shapo Sleeve features a wrap-around zipper for convenient dual access and a fuzzy liner made from 100% recycled plastic bottles. Made from 100% water-based non-toxic eco-friendly Neogreene, the sleeve is airport security checkpoint friendly. Fits the iPad® mini.

Color	DSC#	SRP	Cost
Tahoe Blue	86562	\$18.95	\$12.79
Black	86561	\$18.95	\$12.79
Gray	86563	\$18.95	\$12.79
Ruby	86564	\$18.95	\$12.79



Neogreene Quokka Sleeve

The GreenSmart Neogreene Quokka Sleeve features an exterior zipper pocket, slip-in easy access, convenient finger loop and a fuzzy liner made from 100% recycled plastic bottles. Made from 100% water-based non-toxic eco-friendly Neogreene. Fits the iPad® mini.

Color	DSC#	SRP	Cost
Ruby	86582	\$21.95	\$14.35
Black	86579	\$21.95	\$14.35
Gray	86581	\$21.95	\$14.35
Tahoe Blue	86580	\$21.95	\$14.35



Contact your Account Manager at 800-279-2795 for more information about GreenSmart.



The Ultimate iPad® Case for Maximum Portability, Handling and Protection

Introducing Gripcase – the ultimate solution for iPad device protection and transportation. With ergonomic handles, a lightweight, shock-absorbent foam body, and smart design, Gripcase provides convenience, control and security.

Features:

- **Handling** - Gripcase has a continuous protective bumper that doubles as ergonomic handles on all sides, giving the user complete control and confidence when using their iPad.
- **Protection** - Gripcase features a “crumple zone” between the body of the iPad device and the bumper corners. This crumple zone absorbs the energy created during an impact and directs it away from the iPad device.
- **Portability** - The slim design and 7.5 ounce weight makes the case ideal for travel and all users, regardless of physical capability.



Gripcase iPad Case

DSC# 18335 • SRP \$39.99 • Cost \$30.79

Gripcase GripBase Stand for iPad

DSC# 22309 • SRP \$19.99 • Cost \$16.84



For more information about Gripcase, call your Account Manager at 800-279-2795.

Support iPad® Deployments with Hammerhead

Keyboard/Cover Case for iPad — Red

The Hammerhead Bluetooth Keyboard Case for iPad 2v is made from genuine leather and features a detachable wireless keyboard and stylus, perfect for making an instant computer lab anywhere.

DSC# 17611 • SRP \$99.99 • Cost \$60.24



Pen Stylus

Convenient ballpoint pen integrated with rubber tip stylus helps students interact with touch devices.

DSC# 17639 • SRP \$16.99 • Cost \$6.27



Hammerhead Folio Case for iPad mini — Gray

The iPad mini is the perfect size and price point for mobile learning programs—protect these devices with a case that's both simple and elegant. The Hammerhead folio case for iPad mini protects with top-grain genuine leather or durable leatherlike material made from polyurethane.

DSC# 20749 • SRP \$29.99 • Cost \$16.39



Hammerhead Folio Case for iPad

The Folio Case for iPad Retina, iPad 3 and iPad 2 protects classroom investments while adding utility. This case includes a magnetic wake/sleep function, as well as portrait and landscape viewing angles and access to ports.

DSC# 27679 • SRP \$39.99 • Cost \$22.53



Contact your Account Manager for more information about Hammerhead products at 800-279-2795.

HAMMERHEAD®



Incase Protection in Education—for the iPad® and Samsung Galaxy®

Now you can offer enhanced functionality and protection for iPad® and Samsung Galaxy® tablets to educational institutions.

How to Purchase

Becoming an authorized Incase reseller is as simple as contacting your Account Manager at 800-279-2795.

Understanding the Needs

Tablet devices are rapidly permeating the education market, which creates an inherent need to protect them. Your job, as their go-to resource, is to deliver that external protection.

Incase Protection

Incase assortments are perfect solutions for the protection of tablet devices in education. Offering Incase will provide schools with protection for their technology investments. Incase jackets, cases and shells provide:

- Options for conversion to device stands with multiple viewing angles
- Easy access to all devices' ports
- Magnetic jacket covers work with tablets to provide wake/sleep functionality
- Lightweight material
- Maximum durability



DSC#	Description	SRP	Cost
99590	Snap iPad Case	\$29.95	\$15.36
99468	Magazine Jacket iPad 2	\$49.95	\$21.05
99325	Convertible Book Jacket	\$59.95	\$25.26
99585	Magazine Jacket iPad 2/3/4	\$49.95	\$25.62
99578	Book Jacket Select – Portfolio	\$59.95	\$30.74
99433	Neoprene Sleeve	\$39.95	\$15.36



DSC#	Description	SRP	Cost
37346	Book Jacket 7 Inch – Black	\$49.95	\$25.62
37347	Book Jacket 7 Inch – Pop Pink	\$49.95	\$25.62
37342	Book Jacket 10.1 Inch – Black	\$59.95	\$30.74
37343	Book Jacket 10.1 Inch – Cranberry	\$59.95	\$30.74

To order, contact your Account Manager at 800-279-2795.

Power for Your Customers

mMini AC15 AC Adapter

This simple and sleek charging solution is perfect for classrooms that use mobile devices with USB charging. Dual USB ports mean teachers can make the most out of power outlets, and the 15W power will charge devices fast.

DSC# 70220 • SRP \$14.99 • Cost \$9.16



Magic Cable Trio

The Magic Cable Trio offers teachers USB 3.0 ultra-fast transfer speed, as well as convertible ports for Apple 30-pin, Mini USB and Micro USB connectors. This universal compatibility makes the Magic Cable Trio a perfect solution for mixed mobile device deployments and BYOD programs.

DSC# 70228 • SRP \$14.99 • Cost \$9.16



Magic Cable Lightning Duo – 2-in-1 USB Cable

The Magic Cable Lightning Duo charging and sync cable features a unique 2-in-1 design that incorporates integrated Micro USB and Apple Lightning connectors, compatible with new Apple Lightning devices including iPhone® 5, iPad® mini, iPad (4th gen), Android® tablets and smartphones, iPod®, MP3 players, and more. The Magic Cable Lightning Duo is the only cable needed to connect to over 10,000 portable devices.

DSC# 36404 • SRP \$29.99 • Cost \$21.66



Contact your Account Manager at 800-279-2795 for more information about Innergie products.

Innergie
power your life

Make Connections in the Classroom

Kanex designs connectivity solutions for the classroom so your customers can gain efficiency and make the most out of their mobile learning equipment.



Sydney Charging Station

With an increasing number of iOS devices in classroom environments, there is a need for a powerful yet ergonomic central charging system. With Sydney, teachers have an aesthetically and functionally designed station to display, manage, and recharge 4 iOS devices without compromise.

Snow • DSC# 15232
SRP \$149.00 • Cost \$87.18

Black • DSC# 15236
SRP \$149.00 • Cost \$87.18



Kanex ATV Pro

Kanex ATV Pro allows a VGA projector to use Apple AirPlay® mirroring from an iPad® to Apple TV®. This eliminates the need for expensive HDMI projection equipment upgrades. With the ATV Pro, your customers can join the thousands of classrooms nationwide that can mirror and stream content direct to a VGA projector via an Apple TV.

DSC# 15231 • SRP \$59.00 • Cost \$35.90



Contact your Account Manager at 800-279-2795 for more information about Kanex products.

Functional Accessories for Mobile Devices

Kensington KeyLite Keyboard Case for iPad®

The Kensington KeyLite Folio offers an ultra-slim, stylish and durable design for the new iPad. The Bluetooth® touch-sensitive keyboard provides liquid- and dust-proof keys with an iPad-friendly keyboard layout. This solution is perfect for creating an impromptu mobile learning environment.

Features:

- Optimized for travel
- Adjustable two-position stand
- Automatic wake/sleep cover
- Microfiber material
- Elastic band closure

DSC# 18342 • SRP \$119.99 • Cost \$81.82



Kensington Virtuoso Stylus

Bring the creativity and accuracy of freehand to the iPad with the Virtuoso Touch Screen Stylus and Pen. When combined with apps such as Autodesk® SketchBook® Pro, iAnnotate and Penultimate, Virtuoso allows students to create, annotate and capture ideas with a smooth touch tip. And the built-in ballpoint pen also offers a comfortable grip.

DSC# 65362 • SRP \$24.99 • Cost \$17.05



Contact your Account Manager at 800-279-2795 for more information about Kensington products.

Kensington®

Makes Mobile Learning Easier

Earn up to **8%** with
Lock 'n' Charge Deal Registration!

[Click here to learn more.](#)



Carrier 40 Cart

The Carrier 40 stores, charges, secures and transports up to 40 Chromebooks® or tablets.

DSC# 38086
SRP \$1,999.00
Cost \$1,728.56



EVO 40 Cart

The EVO 40 cart stores and charges up to 40 tablet devices at once using 2.1 amp USB power. Syncing is easily added to the charge-only version by purchasing the iQ SCB Sync Station upgrade.

DSC# 37074
SRP \$1,999.00
Cost \$1,728.24



iQ 32 Cart

The iQ 32 Cart stores, syncs and charges up to 32 iPad devices at once using 2.1 amp USB power.

DSC# 23504
SRP \$2,999.00
Cost \$2,381.56



iQ 16 Cart

The iQ 16 Cart stores, syncs and charges up to 16 iPad® devices at once using 2.1 amp USB power.

DSC# 22826
SRP \$1,999.00
Cost \$1,587.45



iQ Wall Cages

iQ Wall Cages are ideal for storing, syncing, and charging up to 16 devices with 2.1 amp power.

DSC# 22827
SRP \$1,999.00
Cost \$1,587.45



FUYL Cell

The FUYL Cell Locker Cube is designed to individually store, charge, and secure laptops, iPad devices, and other mobile electronic devices.

DSC# 78705
SRP \$1,599.00
Cost \$1,269.80



Contact your Account Manager at 800-279-2795 for more information about Lock 'n' Charge products.

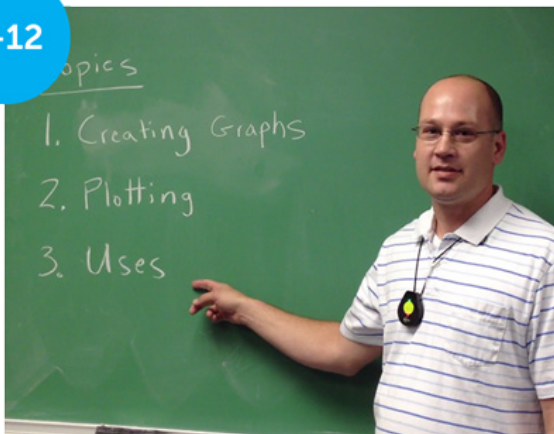
Personal Cameraman

Swivl is the first and only iPod®, iPhone®, and iPad® mini accessory that lets teachers and students capture hands-free video, following their every move and recording their every word with a wireless microphone.

DSC# 37617 • SRP \$199.00 • Cost \$155.30



K-12



Flipped classroom

Removes the barrier of having to create new lesson content by letting teachers quickly capture themselves delivering a lesson.

Professional development

Enables sharing of skills with a variety of professional development services.

Student projects

Gives students a low-anxiety path to start using video to capture presentations, collaboration or skills.

Lecture capture

Instructors can capture from any classroom, as well as during other learning experiences like office hours and working sessions.

Distance learning

The Swivl not only works with a proprietary app to capture video, it also works with collaboration tools like Adobe® Connect, Ustream or Skype™.

Teacher Training

Assists students enrolled in education degree programs to capture their student teaching for feedback and certification.



Contact your Account Manager today at 800-279-2795 to learn more about the Swivl.



Trident iPad® Cases

Trident Case makes protective cases for a broad range of mobile devices, designed and tested to deliver the toughest protection possible. The mythically named Aegis and Kraken case models from Trident are perfect for young users, and are available with convenient accessories like stand attachments for added utility.



Trident Kraken AMS Case for iPad

Green • iPad/iPad 2

DSC# 20147 • SRP \$69.95 • Cost \$35.67



Trident Aegis Case for iPad

Blue • iPad/iPad 2

DSC# 20134 • SRP \$49.95 • Cost \$25.47



Trident Kraken AMS iPad Case and Stand Bundle

Blue • iPad/iPad 2

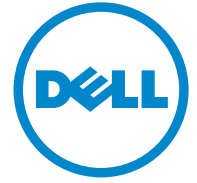
DSC# 20148 • SRP \$79.95 • Cost \$40.77



Contact your Account Manager at 800-279-2795 for more information.



Personalized Learning for the Classroom with the New Dell Venue Tablets



Become an Authorized Dell Reseller

Why Offer Dell?

Dell products work with schools to provide simple, affordable, manageable solutions for personalized learning experiences. Dell Venue tablets support the technology-supported education model being embraced by school districts everywhere.

Dell Venue 8 Pro & Venue 11 Pro tablets all offer Windows® 8.1 operating systems for a completely integrated desktop and mobile experience, while the Dell Venue 7 & 8 Android tablets provide educators with the best tools for preparing students to succeed in the digital world.

Dell Tablets for the Classroom

Dell Venue 8 Pro

Perfect for being on-the-go, the Venue 8 Pro provides access to all school essentials with a slim, lightweight form factor.

- Full version of Windows® 8.1
- All-day battery life
- Enhanced security
- Includes Microsoft® Office 2013 Home & Student trial



Dell Venue 11 Pro

This device provides full laptop performance in an ultra-portable tablet that has unmatched flexibility for all your customers' education needs.

- Full version of Windows® 8.1
- HD 10.8" screen and wider viewing angles allow for easy sharing of work
- Access tablet's content and applications from any PC or tablet with PocketCloud 2.0
- Up to 10 hours of battery life



Dell Venue 7 & Venue 8

Students will get the most out of their work with wide-angle HD viewing and over 10 hours of battery life.

- Gain access to a huge library of educational apps with the latest version of the Android OS
- The lightweight and compact design fits in almost any bag or backpack with ease
- Micro SD card slot for additional storage space
- Expect high performance with the Intel® Atom™ Dual Core processor



Tablet Accessories

Venue 11 Pro Accessories

The Dell Venue 11 Pro offers additional options for docking stations, full-sized keyboards and the precision of the Dell Active Stylus to consolidate the mobile and desktop experiences.

Become an Authorized Dell Reseller and offer the new Dell Venue tablets along with the other new additions to Dell's product line by contacting your Account Manager at 800-279-2795.

Absolute[®]Software

Absolute Software provides peace of mind by physically recovering stolen computers and remotely deleting sensitive files from them. For institutions, Absolute delivers state-of-the-art IT asset management—allowing organizations to reduce IT costs, address regulatory compliance, combat computer theft, and optimize the productivity of their computer, netbook, and smartphone devices.



Relevance to Mobile Learning Ecosystem

Endpoint Management — Absolute Manage provides a lifecycle management and mobile device solution that allows IT administrators to manage PC, Mac[®], Android[®], Windows[®] Phone, and iOS[®] devices from within a single console.

Endpoint Security — Absolute Computrace[®] allows institutions to centrally track and secure IT assets within a single cloud-based console – the Absolute Customer Center.

Student and Faculty Security — LoJack[®] for Laptops by Absolute Software provides consumers with the power of Computrace technology so they can remotely manage a computer regardless of its physical location.

End-to-End Campus Security Solution — Utilizing Computrace to secure administrative systems and providing LoJack for Laptops to all students creates a proactive approach to preventing laptop theft on campus. This is an Absolute Secured Campus.

Customer Needs Addressed

- Helps students prevent the loss of expensive hardware and potentially save school work, music, photos and more
- Protects against identity theft through access to personal data
- Helps eradicate the criminal element from campus and can improve campus crime statistics. 1 in 6 of Absolute Software investigations leads to criminal charges
- Keeps students out of harm's way by leveraging the Absolute Theft Recovery Services Team to help find and return stolen laptops
- Provides peace of mind to parents that expensive investments in laptops are secure and their child will remain safe during the recovery of their device

Relevant Trends in Education

Absolute Software solutions support 1:1 programs, BYOD programs, and blended learning programs.

Reseller Opportunity

The Absolute Software partner portal website is: www.partners.absolute.com. This portal gives resellers access to marketing and sales tools as well as deal registration information. Resellers can also visit Absolute's main public website (www.absolute.com) and click on Partners to access the partner portal. The rules for deal registration are minimum 100 SKUs, no RFP, and net new business to Absolute Software. Deal registration enables resellers to receive up to 5% back on the registered deal.

Contact your Account Manager at 800-279-2795 for more information about AbsoluteSoftware.



Universally Secure with Bradford Networks

Network Sentry from Bradford Networks is the first network security offering that can automatically identify and profile all devices and all users on a network, providing complete visibility and control.

Unlike vendor-specific network security products, Network Sentry provides a view across all brands of network equipment and connected devices, eliminating the network blind spots that can introduce risk.



Visibility

- Centralized administration and reporting from one console
- Visibility of all network devices, users and endpoints
- Unique search/locate function to quickly find a device or user

Guest Access

- Ensures secure network access for guest users
- Simplifies and automates the creation of individual or group guest accounts
- Allows self-registration through sponsor approvals and automatic account setups

Secure Onboarding

- Simplifies the process of onboarding new devices
- Dynamically configures security settings on Windows®, Mac OS X®, iOS®, and Android® devices
- Automatically configures devices' security settings and places trusted devices on a secure SSID

Centralized Management

- Empowers IT administrators with extensive management and control
- Provides a web-based administrative interface
- Isolates or disables access for non-compliant devices

Investment Protection

- Protects the general health of network infrastructure
- Adapts to changing technology environments without requiring "forklift" upgrades
- Future-proofs existing technology investments

Advanced Policy Management

- Identity-based, device-based, location-based, and time-based configurations are available
- Endpoint compliance policies allow or prohibit access based on endpoint security posture

Device Profiling

- Automatically discovers and profiles endpoint devices by type based on a wide variety of criteria
- Streamlines IT workflows by automatically categorizing and controlling unknown or rogue devices that connect to your network

Endpoint Posture Assessment

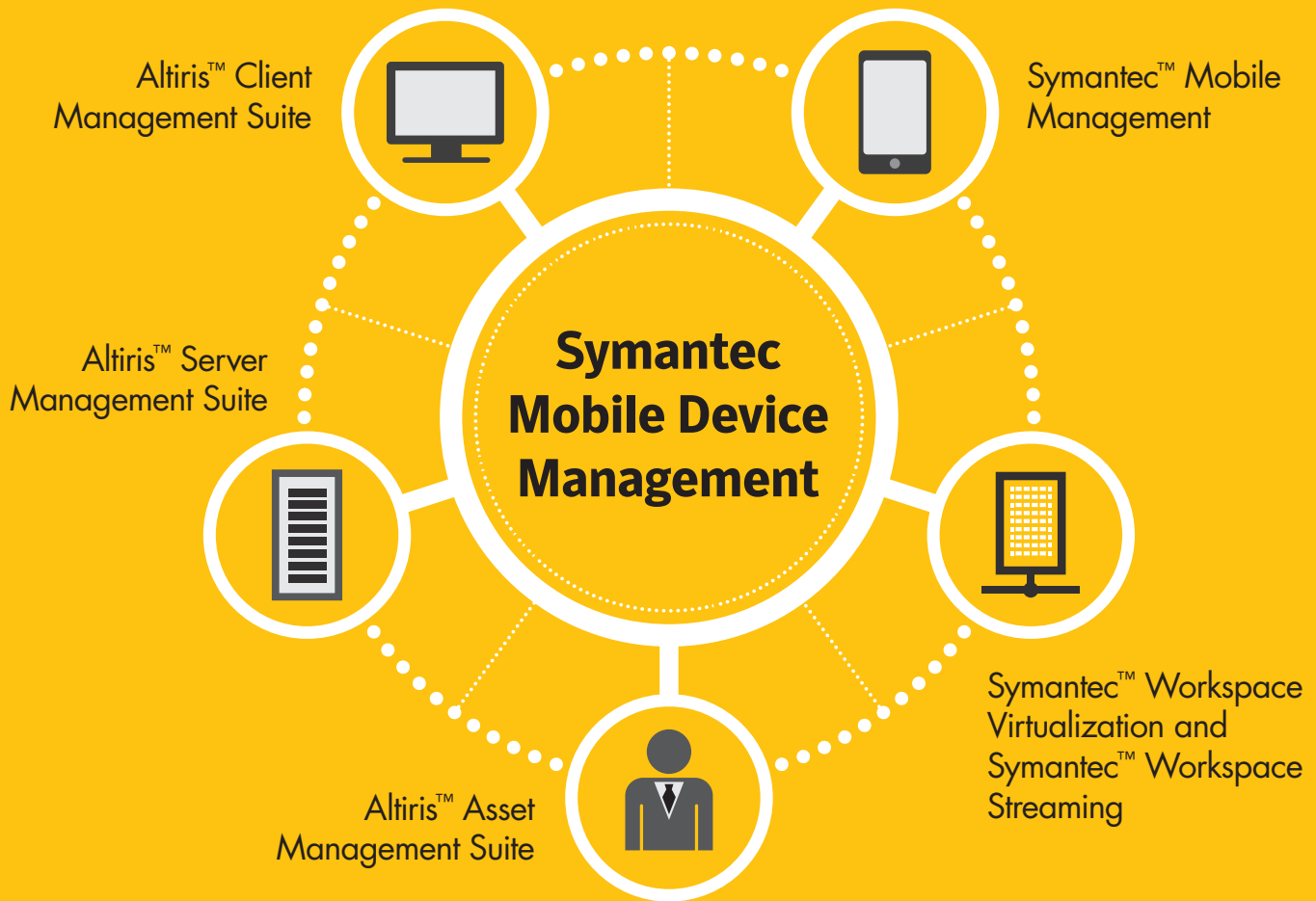
- Enables comprehensive endpoint scans for assessing endpoint health and ensuring security policy compliance
- Provides status notifications and instructions for achieving compliance for non-compliant users

Flexibility

- Architected to allow security solutions to be rolled out in phases
- Enables "friend or foe" access control policies, as well as granular guest access and BYOD security policies
- Seamlessly integrates with security, Mobile Device Management (MDM) and wired/wireless network infrastructure to provide complete solutions for BYOD and network security

Contact your Account Manager at 800-279-2795 for more information about Network Access Control solutions from Bradford Networks.





Symantec's mobile device management solutions allow IT to quickly adapt their traditional methods to embrace current and future demands of mobile learning without breaking the bank. These solutions support IT in these core areas:

- Centrally manage and secure a growing number of mobile devices
- Enable faster access to client resources through virtualization
- Extend traditional management to be inclusive of new platforms, such as OS X

Contact Symantec Licensing Specialist Courtney Spangler at 800-279-2795 or email symantec@dstewart.com to find out about the specializations required to sell these solutions.



Symantec protects the world's information, and is a global leader in security, backup, and availability solutions. Their innovative products and services protect people and information in any environment—from the smallest mobile device, to the enterprise data center, to cloud-based systems. Symantec's world-renowned expertise in protecting data, identities, and interactions gives users confidence in a connected world.

Relevance to Mobile Learning Ecosystem

Widespread mobility creates a larger threat area for students, faculty, and administrators, and introduces new types of security threats.

- Mobile devices are small and portable, and so are easily lost or stolen
- Individual applications or data sets (all housed on a single device) may require differing levels of security
- There's potential for mixing of personal and public data, applications, and their governing policies – with multiple people seeking access to the same public information
- Mobile devices have limited processing power, so they are particularly reliant on network access and cloud services, requiring a secure network

Customer Needs Addressed

- Mobile Device Security
- Mobile Device Management
- Mobile Encryption
- Mobile Application Management
- Mobile Authentication
- Data Loss Prevention for Mobile
- Cloud-Mobile Authentication Management

Relevant Trends in Education

BYOD is increasingly popular in education, increasing student engagement and ensuring student affinity for the devices they use. Institutions are aware of the potential dangers mobility can pose, rating it highest among IT initiatives in risk. They're worried about losing devices, data loss and malware infecting the organization's network through smartphones and tablets. Symantec education solutions address these needs.

Reseller Opportunity

Symantec's SymEd Solution:

To support academia's challenges around the plethora of opportunities and options provided by technological advancements in education, Symantec has developed the SymEd solution.

Highlights of SymEd

- Centralized standards to allow institutions to automate the deployment, security, and management of devices with central management.
- Secure e-Learning environment for physical, virtual, and cloud platforms.
- Support for multiple operating systems including Windows®, MAC OS™, iOS™, Android®, Linux™ and others.
- Critical data protection with advanced local backup and recovery for Windows desktops and laptops.
- Simplified method to ensure license compliance across the institution.
- Reduced infrastructure and operational costs with a comprehensive centralized management platform.

Symantec's Opportunity Registration Program

The Opportunity Registration Program is a margin enhancement program that rewards Symantec partners who actively uncover, develop and close incremental, net-new opportunities for qualifying Symantec products and services. Find out more by logging into PartnerNet: <https://partnernet.symantec.com>

Symantec's Margin Builder Program

SMB Specialized partners can potentially earn up to 15% additional margin on qualifying SMB opportunities. All resellers have to do is register eligible opportunities through Symantec's online SMB registration tool, Margin Builder. Find out more by logging into PartnerNet. <https://partnernet.symantec.com>

Contact your Account Manager at 800-279-2795 for more information about Symantec licensing.

PROVISION

guest accounts securely



NOTIFY

your guests by print, email or SMS



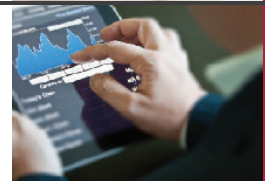
AUTHENTICATE

your guests through a customized branded portal



REPORT

on guest accounts from creation to activity



Introducing Identity Manager from Meru Networks

Universally Compatible Platform for Onboarding Guest, Teacher, and Student Devices

- » Works with any wireless infrastructure platform you're currently selling
- » Fully integrated platform for policy- and role-based provisioning of wireless/wired network access
- » Optimized for ease of use for both IT staff and end users
- » Seamless integration with multi-vendor network infrastructure and client platforms
- » Enterprise-strength authentication and encryption
- » Industry's first and most comprehensive activity monitoring and reporting platform

ANY OS





Apple Mac OS X
and iOS

Android

Windows

ANY MOBILE DEVICE





iPad, iPod, iPhone,
and Mac

Android phone
and tablet

Windows phone
and PC

ANY NETWORK




Wireless

Wired



The best wireless partner for education

Mobile learning is creating intense demand for a more robust generation of wireless networking solutions. To ensure that our partners are well placed to take advantage of these trends, we now offer wireless networking solutions from Meru Networks, a key vendor in our mobile learning solutions ecosystem.

Meru's proven solutions, supported by differentiated, patented technology, are the perfect answer to Wi-Fi capacity and device density challenges faced by K-12 and higher education institutions today.

Five Reasons to Join the Meru Partner Program Today

1. Tap into the strong customer demand for mobility and BYOD.
2. Meet your customers' Wi-Fi needs for density and capacity with Meru's proven solution.
3. Meru is committed to the channel — and winning together with its partners.
4. A selective program means more margin for you.
5. It's easy to get started and to get the deals flowing.



With Meru, you can help your customers:

- **Address exploding WLAN capacity demands**— Deliver pervasive Wi-Fi coverage on campuses, in remote locations, in rooms, outdoors, and in highly dense client deployments. Meru's wireless virtualization technologies make it easy for you to deploy and maintain Wi-Fi networks for your customers.
- **Support mission-critical applications**— Migrate your customers to an all-wireless network with confidence. Give customers' business-critical applications, even voice and other demanding applications, the bandwidth they need. With Meru, applications can be dedicated to different RF layers to maintain superior security and performance.
- **Choose from multiple deployment options**— Choose among flexible controller options that fit your customers' needs, including premises-based hardware and virtual appliances that operate in a VMware environment.
- **A flexible platform for applications**— Your customers can count on a reliable Wi-Fi platform to support and integrate key applications, such as unified communications, distance learning, and vertical market applications.
- **Simplify guest access and BYOD**— Take the administrative hassle out of deploying guest access and BYOD for your customers. Meru Identity Manager makes it easy to provision BYOD or guest access for any mobile device, on any operating system, and on any network.

Learn More

[Click here](#) to read the full partner program brochure for a comprehensive overview of the benefits of working with Meru Networks.

Apply Today

Apply today to become a partner. Simply fill out our partner application.

www.merunetworks.com/partners



Beyond Features. Experience LaunchPad™

ClassLink LaunchPad™ gives teachers and students access to all their applications and files for anywhere, anytime availability. The only requirement is an Internet connection. ClassLink LaunchPad provides a simple solution for teachers and students to login to their customized desktop and reach all their resources, no matter where they are. Mobile devices are also unrestricted. Whether users work on a PC desktop at school, or a Mac® laptop at home, even from a tablet or smartphone—the ability to connect in real time is here.

Features:



Teacher Apps

- Access through the web
- Supports all major web browsers
- No servers
- No need for massive infrastructure investments like VDI



Teacher Files

- Includes secure cloud storage (3GB/user)
- Integrate with School Network Drives
- Integrate with Google Drive
- Integrate with Microsoft Sky Drive
- Integrate with Dropbox
- Search/Copy/Move files from and to anywhere



Edit documents on any device

- Access applications at school or from the cloud
- Access local applications
- Edit cloud documents locally



Single Sign-On (SSO) Logins

- Auto login to your web and Windows apps
- Over 150 existing Autologins provided by ClassLink
- ClassLink can create custom connectors for free



Remote windows apps

- Windows apps through the web
- Works on any computer/tablet/smartphone
- Local drive mapping
- Local printer mapping
- Supports SSH connections for secure access
- RDP7 support



Simple to Setup, Update, and Manage

- Integrate with Active Directory/LDAP/eDirectory
- Easily provisions applications to groups of users
- Does not require Active Directory Schema changes



ClassLink

Contact your Account Manager today at 800-279-2795 for more information about ClassLink.



New FileMaker 13 Platform

Everywhere your business takes you

The new FileMaker 13 Platform is a set of tools and technologies used to easily create custom solutions that go everywhere your business takes you. Get more than 50 new features that include breakthrough web technology, flexible design tools, native iOS behaviors, and stronger security.

DSC#	Description	SRP	Cost
39276	FileMaker Pro 13 - English	\$197.00	\$173.63
39277	FileMaker Pro 13 - Spanish	\$197.00	\$173.63
39278	FileMaker Pro 13 - French	\$197.00	\$173.63
39279	FileMaker Pro 13 Advanced - English	\$329.00	\$289.01
39280	FileMaker Pro 13 Advanced - Spanish	\$329.00	\$289.01
39281	FileMaker Pro 13 Advanced - French	\$329.00	\$289.01

Contact your Account Manager at 800-279-2795 for more information about FileMaker and FileMaker Go.



FileMaker®

Secure, seamless access to all your mobile learning resources



ETX enables schools to streamline the secure delivery, aggregation and administration of online services. ETX provides end-users with immediate, **single sign-on** access to resources from virtually any device, while **automated user provisioning** enables faster, more efficient and more secure administration.

With mobile learning trends driving rapid increases in the use of online educational services and resources, ETX creates an efficient way for K-20 institutions to manage access to online services while saving budget dollars, freeing up valuable instructional time and relieving technical and administrative challenges.

- **Easy to use.** Single sign-on means only one point of access with one login is needed.
- **Easy to deploy and manage.** Hassle-free deployment provides easy installs across web environments and device platforms, and automated user provisioning frees up IT resources.
- **Advanced tracking and reporting.** View detailed reports on usage of web services and resources.
- **Improved security and privacy.** Leverage enhanced password security, centralized management of end-user identities, and secure access from any device.
- **Significant cost savings.** ETX is priced for the education market and provides usage tracking to optimize future purchasing decisions.

Contact your Account Manager at 800-279-2795 for more information about EduTone Xchange!





Flipping the Classroom with TechSmith

The Flipped Classroom is a reversed teaching model that delivers instruction at home through interactive, teacher-created videos and moves “homework” to the classroom. Using Camtasia Studio 8.0 from TechSmith, both teachers and students can record compelling multimedia Flipped Classroom presentations with ease.

Benefits:

- Gives teachers more time to spend 1:1 helping students
- Builds stronger student/teacher relationships
- Offers a way for teachers to easily share information with other faculty, substitute teachers, students, parents, and the community
- Provides the ability for students to “rewind” lessons and master topics
- Creates a collaborative learning environment in the classroom

TechSmith Camtasia Studio 8.0 for Education

DSC# 15998

SRP \$179.00

Cost \$151.27



Contact your Account Manager at 800-279-2795 for more information about Camtasia Studio 8.0!

Mobile Learning Made Easy

Visit our mobile learning portal on dstewart.com and learn about our mobile learning ecosystem, the holistic, channel-friendly solution that lets you:

- Make the most of the mobile learning trend in education
- Provide a functional, fully formed suite of mobile learning solutions to your customers
- Avoid wasting time and money by matching your customers with the right solutions



Login credentials required. Please contact your Account Manager with questions.