

# GET REWARDED FOR YOUR POWERGISTICS SALES

## Earn money for sales and deal registration.

Get rewarded for your deal registrations and new Towers by PowerGistics sales April 1, 2023, through June 30, 2023! Earn \$5 per Tower sold from net new opportunities and \$50 for approved deal registrations and sales calls for new school districts.



## Program Outline

Earn \$50 approved deal registrations with new\* school districts and subsequent calls set up with PowerGistics sales.

Earn \$5 per tower for each new\* opportunity brought in after the call.

Program runs from April 1, 2023 through June 30, 2023.

## Program Rules

- To qualify for the PowerGistics SPIFF, reseller representatives must submit a deal registration as outlined in the [Deal Registration Program Overview](#) and set up a call with the end user and PowerGistics Sales.
- Orders must be placed through The Douglas Stewart Company to be eligible.
- The Towers sold and deal registrations submitted must be net new – opportunities submitted, and orders placed before April 1, 2023, are not eligible for the SPIFF reward.
- The Douglas Stewart Company and PowerGistics reserve the right to end or alter the SPIFF at any time.
- Prize subject to tax reporting.

*\*New accounts must be verified in the PowerGistics system as new with no previous interactions.*

## Tracking process and payout:

- When submitting a PO, reseller representatives should include their name in the “Notes” section.
- If the representative’s name is not included on POs, DSC will try to match sales to the respective representative.
- Participation required where necessary.
- Representatives will earn based on the following:
  - \$5 per tower for net new accounts.
  - \$50 per deal registration submitted for net new districts and sales call with end user and PowerGistics sales.