SOFTWARE PRODUCT GUIDE

2020 Summer Edition

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Software Product Guide   2020   Summer Edition

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Clarivate Analytics

EndNote X9

Manage time efficiently.

EndNote X9 is a management software that helps free up your time and resources by not only eliminating the tedious work of manually collecting and sorting through your research materials and formatting bibliographies, but also gives you more control in coordinating with your colleagues when working and sharing projects.
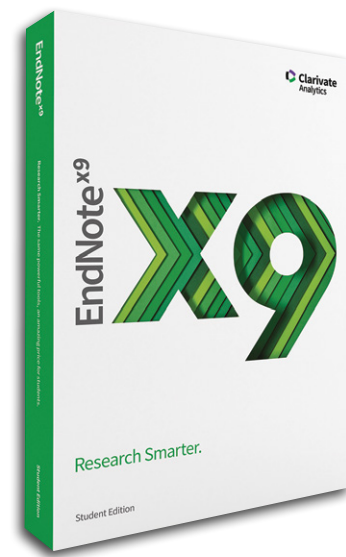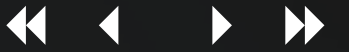
What's in it for you?

- Site licenses are eligible for free upgrades

What's in it for your customers?

- Search hundreds of online resources for references and PDFs
- Track your people's changes and view their activity on your library
- Keep data accurate with automatic reference and link updating

EndNote X9 Student Edition

The student version is the same powerful reference management software at a special price for students. Current proof of enrollment must be required at time of purchase by end-user.

Smarter teamwork
- Ability to share libraries and groups with other users.

Smarter workflow
- Sync EndNote and EndNote Web libraries so all references, attachments, and groups in one can be accessed from the other.
- Allows for one account, but can be installed on up to 3 devices.

Smarter insights
- Search hundreds of online resources for references and PDFs.
- Keep your data accurate with automatic reference and link updating.

Software Options:

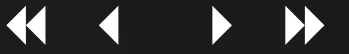Electronic Software Download, Finished Good, and Volume Licensing

Description	DSC#	MFG#	ESRP
Student Edition	122286	42527970	$157.99
Commercial	122284	42527973	$340.57
Commercial Upgrade	122285	42527971	$136.19

Available on ESD Portal
*Select software vendors require authorization

Enroll Now »

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Software Product Guide 2020 Summer Edition 3

COREL™

Endlessly creative.

Corel has brought a spirit of innovation to the development of a range of award-winning products that includes graphics, painting, photo, video and office software. They have also earned a reputation for delivering high-quality products that are easy to learn and use, and help people achieve new levels of productivity.

What's in it for you?

- Maintenance—the flexible, cost-effective route to software support and upgrade protection
- Flexible licensing options available

What's in it for your customers?

- **Up to 96% off retail price** for students and teachers
- Award-winning graphics, digital media and productivity software
- Apps for desktop, web, and mobile devices
- Products that promote fundamental learning
- Industry-leading tools and compatibility
- Engaging learning and instructional resources

Corel is creating new possibilities in the classroom. They are making it easy for students and schools to get ahead by delivering cutting-edge software at the lowest price possible.

Providing a full lineup of graphics, digital media, and productivity software that includes some of the world's best-known software brands—including CorelDRAW Graphics Suite, PaintShop Pro, and WordPerfect Office. These products are perfect for showing and teaching the fundamentals and setting up for success in today's technology-driven world.

CorelDRAW Graphics Suite 2020 Education Edition

DSC# 142288
MFG# ESDCDGS2020WAM1Y
ESRP $148.52

WordPerfect Office 2020 Pro Education

DSC# 142957
MFG# ESDWP2020PREFA
ESRP $108.99

Software Options:

Electronic Software Download, Finished Good, and Volume Licensing

START CREATING »

BlocksCAD

Integrate Computer Science and Math curriculum into Elementary and Middle school STEM programs

Algebra and geometry concepts can be especially difficult for young learners due to their abstract nature. Many students have difficulties with spatial reasoning or visualization which can result in frustration for both the teacher and student. BlocksCAD allows students to create, visualize, and engage with these concepts for a more hands-on experience by using block-based coding to create 3D designs.

What's in it for you?

- Curriculum optimized for a blended learning environment
  » Browser-based software can be accessed on almost any device
  » Cloud-based software means students can begin a project at school and finish at home
- Teacher Tools
  » Create classes
  » Assign lessons
  » Access student designs
  » Monitor student progress
- Perfect addition to 3D printers
  » Projects can be downloaded as .stl to 3D print

What's in it for your customers?

- Maximizes investments in STEM and maker-related hardware
- Expands the reach of the maker space lab to the classroom or home
- Standards-aligned curriculum integrating math and CS content
- Fully developed lesson plans with student activities
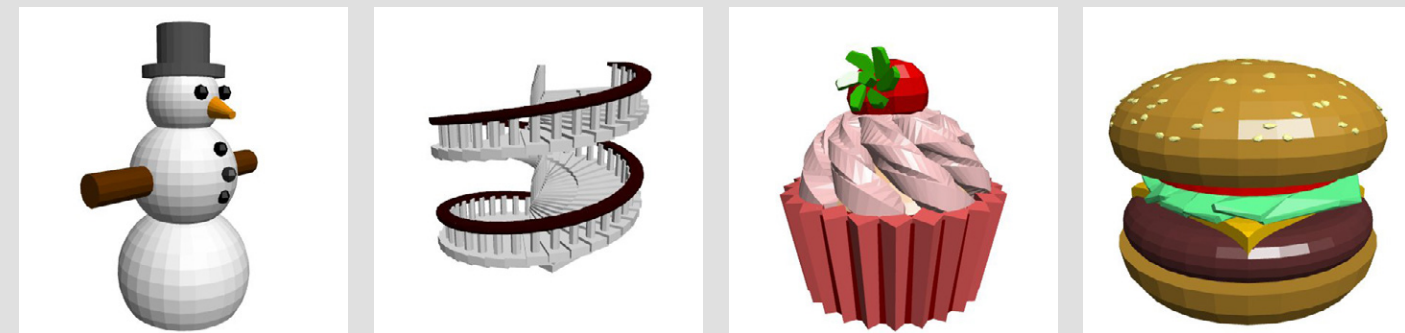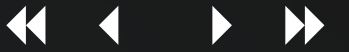
BlocksCAD is an education technology company dedicated to creating tools that help students of all ages pursue their love of science, technology, engineering, art, and math (STEAM). Their signature product, BlocksCAD, is a cloud-based 3D modeling tool that encourages users to learn math, computational thinking and coding concepts through visualization and designing models to be 3D printed.

Software Options:

Volume Licensing

Contact licensing@dstewart.com for a quote.

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GoGuardian

Safer Students. Better Learning.

Unify filtering, classroom management, and school mental health tools into a single suite. GoGuardian's suite of tools helps schools maximize the learning potential of their 1:1 school technology program.

What's in it for you?

- Ability to resell upgrades
- Improve margins with the #1 Chromebook management solution
- Enablement tools such as marketing collateral, training, and our partner loyalty program

What's in it for your customers?

- Filtering and monitoring student devices
- Eliminate distractions and connect with students using classroom management software
- Proactively monitor the mental health of students
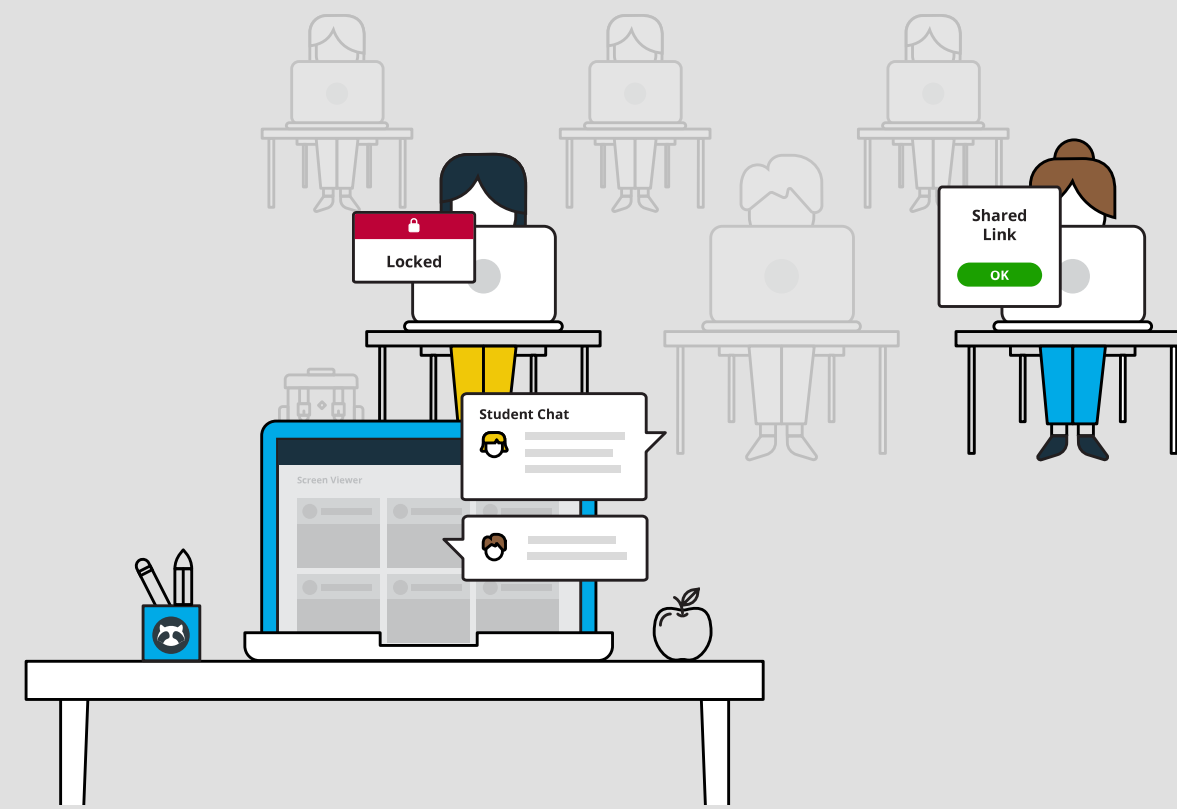
Comprehensive Student Safety

As the world of digital learning accelerates, GoGuardian believes it is critical to study and understand the impact of the digital learning experience on student outcomes.

GoGuardian Admin
Smart filtering and monitoring that sees past the URL, understanding the context of the page to help keep students safe.

GoGuardian Teacher
An advanced classroom management platform that promotes differentiated learning while keeping the class on task. The Scenes feature on GoGuardian Teacher easily defines the sites teachers want accessible to students for a test or class period.
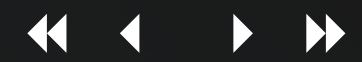
GoGuardian Beacon
Suicide and self-harm prevention tool designed for, and in collaboration with, school mental health experts.

Software Options:

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lockncharge®

Intelligent Asset Management System

Charge, store, secure, and manage assets for most mobile devices—such as phones, tablets and laptops—in 5 or 15 individually-lockable compartments.
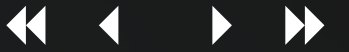
What's in it for you?

- Competitive pricing
- Easy add ons for anyone buying a FUYL™ Tower
- Could feed into CARES Act funding

What's in it for your customers?

- Visibility into each bay
- Adds software updates as soon as they come available
- Remote management
- Zero-human contact needed
- Lifetime warranty

FUYL™ Tower 15

DSC# 126304 | MFG# 10208
ESRP $9,537.82

FUYL™ Tower 15 Network kit

DSC# 126305 | MFG# 10224
ESRP $1,361.19

FUYL™ Tower 5

DSC# 137713 | MFG# 10213
ESRP $6,130.10

FUYL™ Tower 5 Network kit

DSC# 138222 | MFG# 10318
ESRP $544.95

FUYL™ Cloud Software

- Set up and manage who is allowed access to bays and towers.
- Manage multiple towers from one centralized, web-based portal.
- Integrate LocknCharge Cloud with external systems.

Software Options:

Volume Licensing

Contact licensing@dstewart.com for a quote.

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Interactive, Online Content for Education

VEATIVE

Veative's entire collection of content is now available to students everywhere, on any computer with internet access. Interactive modules designed for a VR device and controller can now be experienced in a web browser, using just a keyboard and mouse.

What's in it for you?

- No authorization required
- Access to Veative Sales team for customer demos
- Easily bundled and sold with 1:1 device purchases
- Opportunity to upsell to VR for Premier Partners (authorization required)

What's in it for your customers?

- Students and Teachers can access content in school and during unexpected shutdowns
- Provides distance-learning lab opportunities on home computer
- Teacher has full visibility of student data through the Learning Management Platform
- Provides comprehensive student analytics reports for school and district leaders
- Easy for students and teachers to use
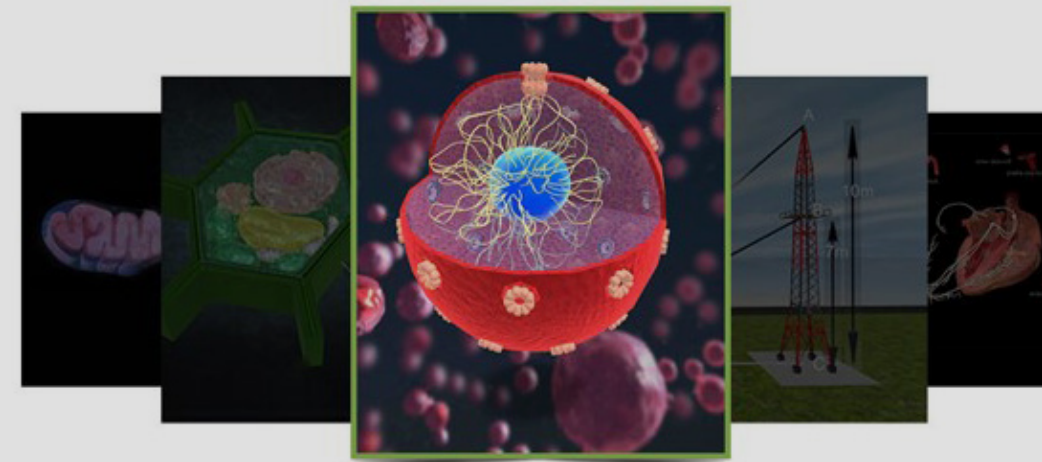
Whether at school or at home, students need to connect with difficult and complex concepts in an engaging way, to spark the learning process. Teachers need to be connected with their students to ensure progress is happening and to identify at-risk learners early. Veative Home Study with over 500 STEM WebXR modules delivers exactly what is needed. *The learning never stops.*

Over 500 STEM modules of immersive content
Veative offers over 500 interactive upper elementary, middle, and high school science and mathematics learning modules that engage students in the scientific behaviors needed to investigate the natural world.

Built-in Assessments
Each module begins with clearly defined learning objectives, progresses through a concept overview and investigation, and ends with an assessment to measure progress toward mastery of the concepts.

Certified Alignment
Aligned to national and state standards including NGSS, Common Core, TEKS, SAT Content and Skills, ACT College and Career Readiness Standards, and National Career Clusters Framework.
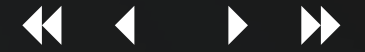
Learning Management Platform
Veative's learning management platform offers an easy-to-use online classroom and content management system. Teachers can access a variety of tools that support the facilitation of instruction, management of content, and tracking of usage and performance.

Software Options:

Volume Licensing

Contact licensing@dstewart.com for a quote.
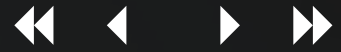
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Trusted Data Protection

Retrospect is a data protection software that ensures data is backed up and securely stored. With more than two decades of field-tested expertise and millions of users worldwide, Retrospect meets the needs of organizations that require the highest level of security.

What's in it for you?

- Partner programs with free NFRs
- Free partner portal and locator tools

What's in it for your customers?

- Secure local and/or remote backups
- Disk, tape, and cloud support
- Cross-platform, server, and end-point protection
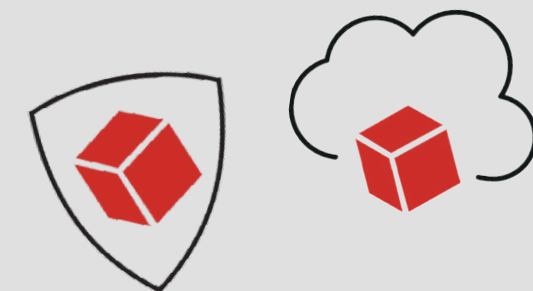- 100% US based support

Retrospect

Designed specifically for organizations with limited IT resources and small budgets. Thousands of schools and universities worldwide use Retrospect backup and recovery software to protect critical data on mixed platform networked computers.

Software Options:
Volume Licensing

Contact licensing@dstewart.com for a quote.

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TechSmith®

Personalize Teaching with Powerful & Engaging Videos

Most people struggle to communicate effectively. Whether it's giving feedback on a project, teaching a course, or training others, if the message isn't quick and engaging, the communication will fail. Camtasia 2020 helps your customers create high-quality images and videos for effective teaching and communication.
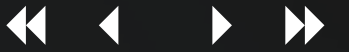
What's in it for you?

- Exclusive EDU Bundle when you shop with DSC
- Competitive margins
- Fits easily into any blended learning solution
- Easy add on for hardware sales

What's in it for your customers?

- Easy video creation
- Flipped and blended learning capabilities
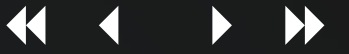- Lecture capture

Educators teaching online or in flipped, blended, and mobile learning formats need an easy way to create engaging videos and digital content. Camtasia makes it easy for teachers to provide clear, visual, and personalized instruction with video.

Software Options:

Volume Licensing

Contact licensing@dstewart.com for a quote.

CREATE VISUALS »

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Selling Software is Back on the Table

The Douglas Stewart Company's ESD Sales Portal is a resource for you to deploy essential ESD to your students! Software is a profitable opportunity on college campuses. Now you can bring software sales back to your store with the ESD Sales Portal.

Program details:

- Students can quickly and conveniently buy ESD software in store.

- It's easy to customize your portal. You can change the ESD SKUs and pricing as you wish. You can even include your store or school name and logo!

- The portal can be loaded onto any device.

- Students can get academic pricing or store promotion pricing and save money.

- If applicable, students can use their financial aid when purchasing software.

- You can update student pricing to account for everyday pricing or promotional pricing levels.

- Minimal overhead.

- Marketing support from The Douglas Stewart Company.

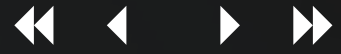**Learn more »**   **Enroll Now »**

*Select software vendors require authorization. Contact your Account Manager to find out which vendors you are authorized to offer.

You will be able to sell*:

COREL™

Clarivate Analytics

eset ENJOY SAFER TECHNOLOGY®

Microsoft

Parallels®

And more!

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Volume Discounts for Schools and Districts

Volume licensing offers you a tremendous opportunity for sales growth, as more software publishers are recognizing the importance of offering volume discounts specifically for educators and students. Licensing programs give you numerous add-on sales options, such as technical support and maintenance.

License Types

Individual License

Most vendors allow an organization to license one software copy per computer, regardless of how many people use it. They may permit one person to install software on both their office and laptop computers with a single license, because it is assumed that the user cannot run both copies simultaneously. Some vendors will also allow a user to install software on their home and business computers with a single license.

Network

There are two types of licenses for applications that run over a network:

- **Concurrent Use:**
  Only a certain number of users may run the program at the same time. The software locks out additional users until someone quits the program. Some vendors require customers to install special metering software to buy this kind of license.

- **Site License:**
  Any number of users on the same company network can use the program

LEARN MORE »　　　**SEE ALL VENDORS »**　　　Contact **licensing@dstewart.com** **for a quote or demo.**

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