

## WHY POWERGISTICS?

- 1 Unique product offering to challenge traditional carts & trollies in schools.
- 2 Full training and account management support from PowerGistics.
- 3 Simple product, easy to learn, easy to sell – no direct competition.
- 4 Great margins – upto 30% with deal registration per unit.
- 5 Support via distribution account managers.
- 6 Next day delivery in UK and northern Ireland.
- 7 Shipping included in education pricing.
- 8 Sales collateral available.
- 9 Attach as a device bundle and increase your profit.
- 10 Demo program available at: **[powergistics.co.uk/demo-request](http://powergistics.co.uk/demo-request)**.
- 11 Dealer registration available at: **[powergistics.co.uk/deal-registration](http://powergistics.co.uk/deal-registration)**.
- 12 Strong end user campaigns to pull leads and enquiries back through the channel.
- 13 RMA process in place.



## WHY OUR TOWERS?

- Strong steel and aluminium chassis.
- Available in tower 8, 12, 16 and 20 shelves.
- Available in standard 11.6" and plus 14.8" shelf size.
- Small footprint – saves precious space in the classroom.
- Open concept – teachers can quickly check what devices are stored and on charge.
- Quick device deployment – eliminates long queues and wasted lesson time.
- Secure – comes with a keyed lock or combination lock.
- Future scalability – as schools invest in more devices, they can change the mounting option of their tower – from mobile roller in a shared environment to wall mounted with split classroom deployment.
- Pinch point cable management – eliminates pulled and broken power cords.
- Empowers students to self serve and be responsible.
- Includes lifetime warranty on tower.
- Available in traditional PDU and USB C connection.
- Custom colour shelves available.\*

\*additional cost

## PRODUCT COMPARISON

FEATURES	Traditional Carts & Trollies	PowerGistics Towers
Vertical design	✓	✓
Small footprint	✗	✓
Robust design	✓	✓
Scalable	✗	✓
Multiple mounting options	✗	✓
Open concept	✗	✓
Pinch point cable management	✗	✓
Natural flat device charging	✓	✓
Wireless Updating	✓	✓
Synchronised charging	✓	✗
PDU & USB-C sockets	✓	✓