

## **PARTNER BENEFITS**

Our Channel Program & Support Offering

## **GRAB N GO & B2B TOWER SOLUTIONS**

With many businesses moving to Chrome and Cloud based solutions, no longer do employees need to have their own laptop, tablet or device that they log into and take home at night. Now they can use any device, from anywhere.

A Tower stacked with Chromebooks in the workplace. An employee can grab a device and get to work in minutes. When they are finished for the day, they simply return the device to a Tower and its ready for the next user. No reconfiguration necessary. Saving millions of pounds annually for the company and keeping employees satisfied and feeling productive. No more frustrating down time waiting for repairs and logging service desk calls!



## WHY **POWERGISTICS**?

- Unique concept & solution for businesses using Chromebooks, iPads, tablets for loan to employees in the enterprise space.
- 2 Endorsed by Google for Grab n Go solution – their solution PowerGistics towers.
- Full training and account management support from PowerGistics.
- 4 Simple product, easy to learn, easy to sell no direct competition.

- 5 Great margins upto 30% with deal registration per unit.
- 6 Support via distribution account managers.
- 7 Next day delivery in UK and Northern Ireland.
- 8 Shipping included in education pricing.
- 9 Sales collateral available.
- Attach as a device bundle and increase your profit.

- Demo program available at: powergistics.co.uk/demo-request.
- Dealer registration available at: powergistics.co.uk/deal-registration.
- 13 Strong end user campaigns to pull leads and enquiries back through the channel.
- 14 RMA process in place.